



# Welcome

Kevin Field, SVP Growth and Partnerships  
Bamboo Health

Leadership  
Summit



# How We Help

## PREVENTION

### Prescription Monitoring



Prescription Drug Monitoring (PMP AWA Rx E)



PDMP Integration (PMP Gateway)



SUD Prevention (NarxCare)

## COORDINATION

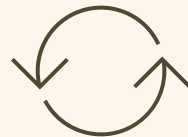
### Care Coordination



Real-Time E-Notifications (Pings)



Risk Reduction (Rising Risk)



Care Gaps Closure (Care Gaps)

+ Route, Stories, and Callouts

## ACCESS

### Behavioral Health



Capacity & Referral Management (OpenBeds)



Crisis Management

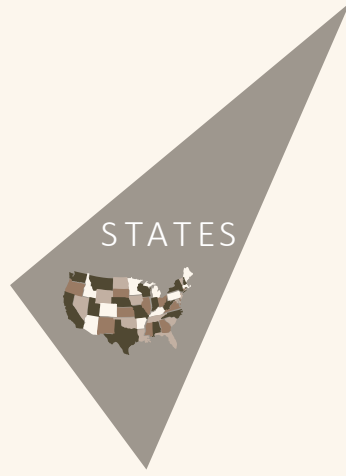
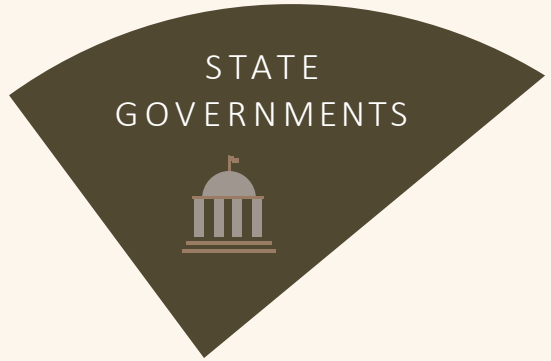


Behavioral Health Care Coordination



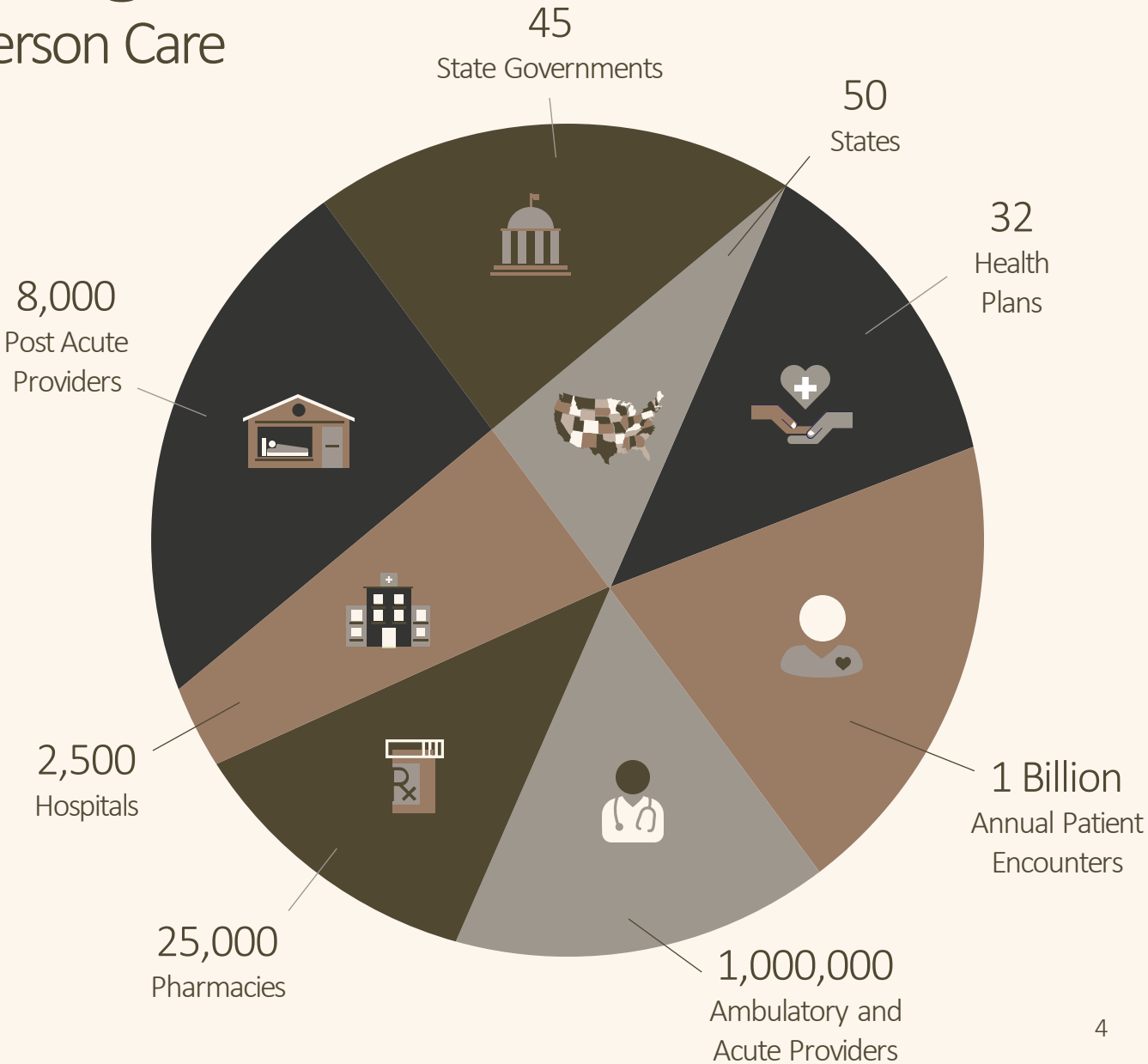
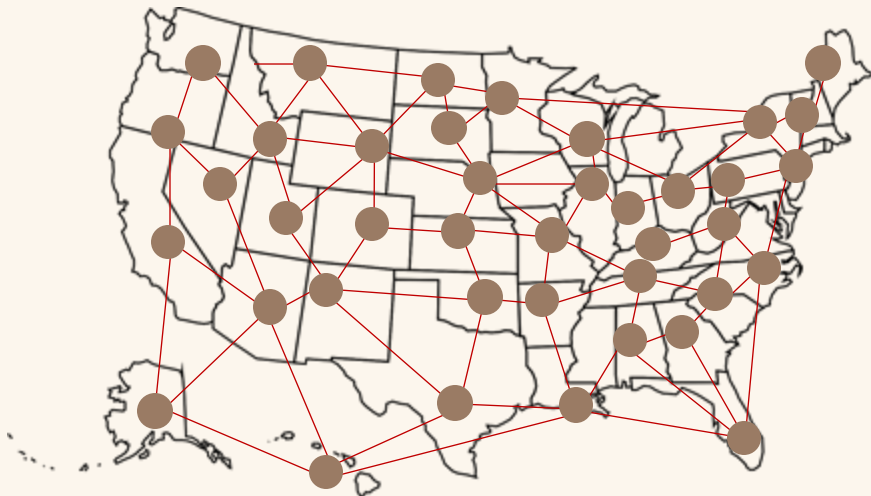
# \$4T Industry

NO NATIONAL NETWORK  
HOSPITALS

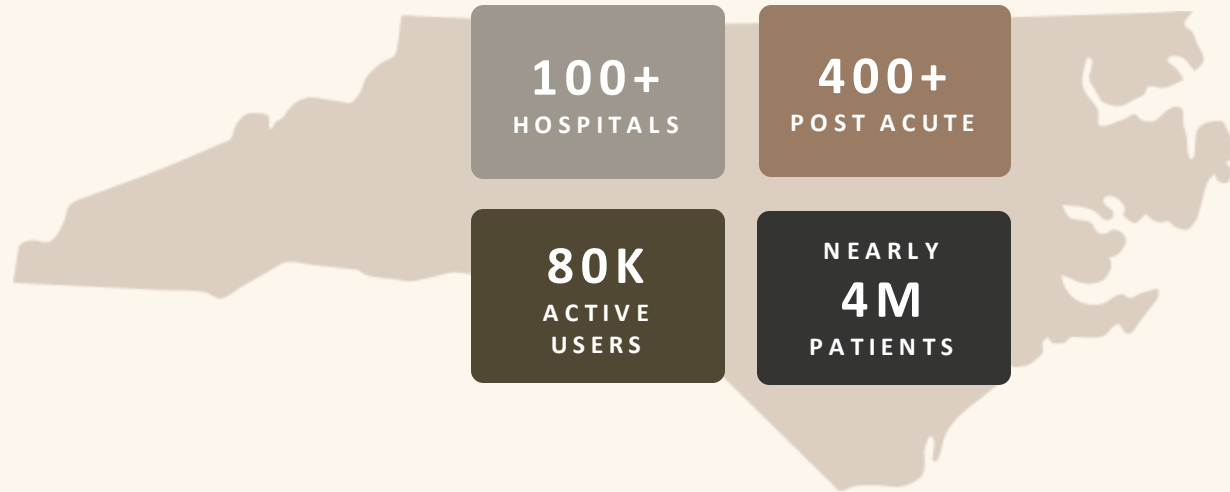


# The Unique Value We Bring

Behavioral + Physical Health = Whole Person Care



# North Carolina Network



4,791,000 pings have been received from 4,710 facilities across 48 states.

Participating providers in NC are connected to a national network in all 50 states.

A few of our connected systems



# Real-World Impact: North Carolina



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124 new TCM opportunities identified in just 4 months of partnership with PatientPing.



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25% increase in billed TCM visits from PCP follow-up appointments. Improving patient compliance and reducing likelihood of readmission.



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Took a documented action on 1,784 ED presentations on ESRD patients in Oct-Jan of 2018-2019 to redirect patients to nephrology clinic.



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Avoided over 100 unnecessary ED admissions and readmissions that otherwise would have been admitted without Stories. Quantified this as \$1.2 Million in savings!



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Pings helped Monarch become more informed on both a broad scale and provider-level scale creating a 970% increase in patients tracked.



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Helping THN transform their care coordination efforts while improving outcomes for the patients. **Reduced SNF LOS from 25 days to 23.3 days.** This is a 1.7 day reduction (7%) and projected \$1M in savings.

# Real-World Impact: Nationwide

Reduced Post-Acute LOS	Medicaid MCO	More In-Network Care	Lowering Readmissions	Addressing Gaps
28%	40%	54%	15%	250%
Reduction in SNF LOS	Reduction in High ED Utilizers	Increase in preferred network utilization	Avg readmission-rate reduction for Pings customers	Increase in post-discharge follow-up visit rate

# Agenda

10-10:15AM	Welcome and Opening Remarks
10:15– 11AM	Better Health Outcomes at Lower Costs
11-11:45AM	Incorporating Social Drivers to Create More Impactful Outcomes
11:45-12:30PM	Lunch
12:30-1PM	Bamboo's Behavioral Health Update
1-1:45PM	North Carolina's Vision for Behavioral Health
1:45-2:30PM	How to Operationalize Transactional Data for Better Outcomes
2:30-2:45PM	Break
2:45-3:45PM	Panel Discussion: Obtaining Continuity of Care Across the Care Continuum
3:45-4:30PM	Quality, Disparities and Equity
4:30-7:30PM	Evening Reception at Aura, atop the JW Marriott Charlotte





Thank you.

Leadership  
Summit

